

CITY OF CAPE CORAL

REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Police

Vendor Name: Lexis Nexis Risk Solutions

Address: 777 Yamato Road, Boca Raton, FL 33431

Phone: (561) 537-9770

E-Mail: Todd.Kinsler@LexisNexisRisk.com

Price: \$43,869.70 split as follows – FY25 \$10,967.43 (July-Sept 25) and FY26 \$32,902.29 (Oct-June 26)

Description of item to be procured:

Accurint Virtual Crime Center (AVCC) Software Renewal

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service?

Lexis Nexis is the creator and sole source vendor for the AVCC. No other company has re-seller or distribution rights to AVCC or any of its accompanying documentation. AVCC allows users to research and obtain information from multiple data bases within one software, such as nearby jurisdictions and LexisNexis public record data. AVCC also assists with data linking through LexID, which draws nonobvious connections between subjects and can maximize investigative confidence by delivering more precise and reliable results.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

No other vendor of software application has the capabilities that are included in AVCC. In FY19, the Police Department received grant funding for the initial purchase of AVCC.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Since the initial purchase of the AVCC software was grant funded, the department will continue to renew this software with LexisNexis until another software with the capabilities of AVCC becomes available.

Department Director's Signature: _____ **Date:** 06/12/25
Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) **Date:** 6/17/2025
Approval: City Manager _____ (not to exceed \$100,000.00) **Date:** _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Section 2-144(c)(1)(e)



CONFIDENTIAL

June 11, 2025

Ellen Stompanato
Accounts Coordinator
Office of the Deputy Chief
Cape Coral Police Department

RE: Sole Source Letter for Accurint Virtual Crime Center (AVCC)

LexisNexis is the creator and sole source vendor of **Accurint Virtual Crime Center (AVCC)**. No other company, entity, or individual has re-seller or distribution rights to AVCC or any of its accompanying documentation.

The AVCC application was created out of a need for one product to provide the following, linked together via one login:

- Assist with data linking, using our patented, public records data resolution and linking technology (LexID), which draws nonobvious connections between subjects. This technology maximizes investigative confidence by delivering more precise and more reliable results with a 99.97% accuracy.
- Search across your own law enforcement data, law enforcement data from other nearby jurisdictions and LexisNexis public record data, all in one search.
- View results of a combined law enforcement data and public record data visually in a geo-spatial map and on a link analysis chart.
- Access real-time nationwide public records databases.
- Gain important insight through data linking and automated analytics, integrated across solutions.

No other vendor or application available for purchase today, has the capabilities included in AVCC.

If you have any questions or would like clarification on any of these items, please contact me at (561) 537-9770 or via email at Todd.Kinsler@LexisNexisRisk.com

Thank you,

A handwritten signature in black ink, appearing to read "Todd Kinsler", written over a white background.

Todd Kinsler
Strategic Account Manager
LexisNexis Risk Solutions